



Partnership Program

Sage 100

TEKOA *software*

Enhance Your Client Services with Innovative Solutions for Sage 100

In today's competitive business environment, client advisors understand the importance of being a key resource to those whom they serve. Being dependable and professional solution providers is valuable for expanding a professional services practice.

TEKOA is an enterprise technology solution company that enhances your business profile by providing quality technology solutions that you can depend on and leverage into additional revenue.



TEKOA has a team of Enterprise Technology Professionals that help you **Connect The Dots** and meet today's business technology challenges.

TEKOA Cloud for Sage 100

TEKOA provides Microsoft Azure products and professional management for today's Sage 100 enterprise. Leverage the agility and advanced capabilities of Azure for your Sage 100 clients and let TEKOA be the team of technology experts that works with you to meet today's technology challenges. Increase your revenues with new opportunities for data analytics, business intelligence reporting, web site and web portal integrations and more – seamlessly integrated and supported for Sage 100 and backed by best in class Microsoft Azure resources.

Enterprise Web Software Development

Need to be able to solve important business workflow issues for your Sage 100 Clients? TEKOA's experienced team of software developers are specialists at crafting innovative software solutions that seamlessly integrate with Sage 100 and give you the opportunity to be the provider that resolved your Client's business process and workflow challenges with enterprise class web software solutions from TEKOA.

Sage 100 Enhancements by TEKOA

TEKOA's experienced team has developed an array of unique subscription based enhancements for Sage 100. Help your Clients save time and money with automated processes like imports, exports, reports, mobile solutions and more. Be a hero to your clients by providing innovative Sage 100 enhancements that solve common workflow problems. And know that you have a team of professional experts behind you to help.

TEKOA Electronic Data Interchange (EDI)

A full featured EDI Solution for Sage 100. Give Clients the ability to Send and Receive EDI transactions between Sage 100 and Customer or Supplier Trading Partners. Including common EDI transactions like: 850, 856, 810 and more. Initiate the connection of new Trading Partner Endpoints. Build custom EDI to Sage document maps for Clients that integrate with Sage 100. Monitor transactions using TEKOA's intuitive web interface and meet the requirements of Trading Partners to exchange EDI documents. Help Clients build stronger relationships with key Customers and Suppliers by integrating Sage 100 using TEKOA EDI.

TEKOA REST API for Sage 100

Are you a software developer familiar with C# and REST API technology? TEKOA built from the ground up a unique developer tool for programmers that want to dialogue with Sage 100 using REST API technology. Seamlessly integrate web sites, web portals, ecommerce and applications in real-time using common GET, POST & PUT REST API commands connected to Sage 100. Complete Endpoint documentation provided and professional integration support enables you to develop custom integrations for Sage 100. Build your own custom Sage 100 integrated web app with TEKOA API.

Additional Benefits

- Resell TEKOA solutions and services with margin
- Gain access to solutions not available from other providers
- Enhance your relationship with existing Sage 100 Clients
- Open new opportunities by thinking outside the Sage Software box
- Increase revenue per Client
- Offer state of the art solutions for today's agile enterprise

TEKOA edi

TEKOA integrator

TEKOA commerce

TEKOA mobile

TEKOA intelligence

NEXT STEPS

- > **Consider** new areas where you can engage Sage 100 clients.
- > **Develop** a plan for reaching out to Sage 100 Clients for new opportunities.
- > **Call** TEKOA at 888-811-2998 and tell us about your plans.
- > **Receive** a partnership proposal from TEKOA.
- > **Implement** your Sage 100 growth plan with guided help from a specialist.
- > **Start** expanding your practice with Technology Solutions for Sage 100

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